



Court of Appeals of New York.  
Alice **KRAMER**, Respondent,  
v.

**PHOENIX LIFE INSURANCE CO.** et al., Defendants.

Lifemark S.A., Intervenor-Appellant.  
(And Third-Party Actions.)

Nov. 17, 2010.

**Background:** Widow, as personal representative of her deceased husband's estate, brought action against life insurers, trustees, insurance broker, and “stranger” investors allegedly involved in stranger-owned life insurance (SOLI) scheme in which her deceased husband participated, seeking to have policy proceeds paid to her. Defendants filed counterclaims. The United States District Court for the Southern District of New York, [Deborah A. Batts, J.](#), [653 F.Supp.2d 354](#), dismissed in part, and appeal was taken. The United States Court of Appeals for the Second Circuit certified question regarding whether the SOLI scheme violated New York law.

**Holding:** The Court of Appeals, [Ciparick, J.](#), held that New York law permits a person to procure an insurance policy on his or her own life and immediately transfer it to one without an insurable interest in that life, even where the policy was obtained for just such a purpose.

Question answered.

Smith, J., filed dissenting opinion.

West Headnotes

**[1] Insurance 217** **1786**

217 Insurance  
217XIII Contracts and Policies  
217XIII(D) Insurable Interest

[217k1786](#) k. Assignments of policies to persons without interest. [Most Cited Cases](#)

**Insurance 217** **1791(1)**

217 Insurance  
217XIII Contracts and Policies  
217XIII(D) Insurable Interest  
217k1788 Particular Types of Coverage  
217k1791 Life Insurance  
217k1791(1) k. In general. [Most Cited Cases](#)

New York law permits a person to procure an insurance policy on his or her own life and immediately transfer it to one without an insurable interest in that life, even where the policy was obtained for just such a purpose. [McKinney's Insurance Law § 3205\(b\)\(1, 2\)](#).

**[2] Insurance 217** **1786**

217 Insurance  
217XIII Contracts and Policies  
217XIII(D) Insurable Interest  
217k1786 k. Assignments of policies to persons without interest. [Most Cited Cases](#)

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217k1791(1) k. In general. [Most Cited Cases](#)

Insured's procurement of insurance on his own life with the intent of immediately assigning the policy to one without an insurable interest as part of a stranger-owned life insurance (SOLI) scheme did not violate Insurance Law's insurable interest requirement. [McKinney's Insurance Law § 3205\(b\)\(1, 2\)](#).

**[3] Statutes 361** **188**

**361 Statutes****361VI Construction and Operation****361VI(A) General Rules of Construction****361k187 Meaning of Language****361k188 k. In general. Most Cited****Cases**

The starting point for discerning statutory meaning is the language of the statute itself.

**[4] Statutes 361 ↪188****361 Statutes****361VI Construction and Operation****361VI(A) General Rules of Construction****361k187 Meaning of Language****361k188 k. In general. Most Cited****Cases**

Where the language of a statute is clear and unambiguous, courts must give effect to its plain meaning.

**[5] Insurance 217 ↪1786****217 Insurance****217XIII Contracts and Policies****217XIII(D) Insurable Interest**

**217k1786 k. Assignments of policies to persons without interest. Most Cited Cases**

**Insurance 217 ↪1791(1)****217 Insurance****217XIII Contracts and Policies****217XIII(D) Insurable Interest****217k1788 Particular Types of Coverage****217k1791 Life Insurance****217k1791(1) k. In general. Most****Cited Cases**

Insurance Law's insurable interest provision permits any person of lawful age who has procured a contract of insurance upon his or her own life to immediately transfer or assign the contract, and does not require the assignee to have an insurable interest. [McKinney's Insurance Law § 3205\(b\)](#).

**[6] Insurance 217 ↪1791(1)****217 Insurance****217XIII Contracts and Policies****217XIII(D) Insurable Interest****217k1788 Particular Types of Coverage****217k1791 Life Insurance****217k1791(1) k. In general. Most****Cited Cases**

Statutory mandate that a policy must be obtained on an insured's "own initiative" requires that the decision to obtain life insurance be knowing, voluntary, and actually initiated by the insured. [McKinney's Insurance Law § 3205\(b\)](#).

**[7] Insurance 217 ↪1791(1)****217 Insurance****217XIII Contracts and Policies****217XIII(D) Insurable Interest****217k1788 Particular Types of Coverage****217k1791 Life Insurance****217k1791(1) k. In general. Most****Cited Cases**

Insurable interest requirement of Insurance Law provision governing a person's ability to obtain insurance on another's life does not apply when an insured freely obtains insurance on his own life. [McKinney's Insurance Law § 3205\(b\)\(2\)](#).

**\*\*\*710** Mayer Brown LLP ([John J. Tharp, Jr.](#), of the Illinois bar, admitted pro hac vice, [Lawrence R. Hamilton](#), [Katherine E. Agonis](#), [Robert T. Howell](#) and [J. Bishop Grewell](#) of counsel) and Mayer Brown LLP, New York City ([Hector Gonzalez](#) of counsel), for intervenor-appellant.

Dorsey & Whitney LLP, New York City ([Patrick J. Feeley](#), [Christopher G. Karagheuzoff](#), [Joshua Colangelo-Bryan](#) and [Stephen M. Raab](#) of counsel), for Phoenix Life Insurance Company, defendant.

Drinker Biddle & Reath LLP ([Michael J. Miller](#), of the Pennsylvania bar, admitted pro hac vice, [Stephen C. Baker](#), of the Pennsylvania bar, admitted pro hac vice, [Charles J. Vinicombe](#), of the Pennsylvania bar, admitted pro hac vice, and [Katherine L. Villanueva](#) of counsel) for Lincoln Life & Annuity

Company of New York, defendant.

Friedman & Wittenstein, New York City ([Andrew A. Wittenstein](#), [Stuart I. Friedman](#) and [Rajeev E. Ananda](#) of counsel), for Alice Kramer, respondent.

Hanley Conroy Bierstein Sheridan Fisher & Hayes, LLP, New York City ([Andrea B. Bierstein](#) of counsel), Susman Godfrey LLP ([Rebecca S. Tinio](#) and [Arun S. Subramanian](#) of counsel) and Fein & Jakab ([Peter Jakab](#) of counsel) for Jonathan S. Berck and another, respondents.

Phillips Lytle LLP, New York City ([Edward S. Bloomberg](#) and [Patricia A. Mancabelli](#) of counsel), for T.D. Bank, N.A., respondent.

Rosenfeld & Kaplan, LLP, New York City ([Tab K. Rosenfeld](#) and [Steven M. Kaplan](#) of counsel), for intervenor-respondents.

Proskauer Rose LLP, New York City ([John E. Failla](#), [William C. Komaroff](#) and [Nathan R. Lander](#) of counsel), for Institutional Life Markets Association, amicus curiae.

Bracewell & Giuliani LLP, Houston, Texas ([J. Brett Busby](#) of counsel), and Edison, McDowell & Hetherington, LLP ([David T. McDowell](#) of counsel) for American Council of Life Insurers and another, amici curiae.

Arent Fox LLP, New York City ([Julius A. Rousseau, III](#), and [Eric A. Biderman](#) of counsel), for Life Insurance Settlement Association, amicus curiae.

**\*545 \*\*536 OPINION OF THE COURT**  
**CIPARICK, J.**

[1] The United States Court of Appeals for the Second Circuit has certified the following question for our consideration:

“Does [New York Insurance Law § 3205\(b\)\(1\)](#) and (b)(2) prohibit an insured from procuring a policy on his own life and immediately transfer-

ring the policy to a person without an insurable interest in the insured's life, if the insured did not ever intend to provide insurance protection for a person with an insurable interest in the insured's life?”

We now answer in the negative and hold that New York law permits a person to **\*\*537 \*\*\*711** procure an insurance policy on his or her own life and immediately transfer it to one without an insurable interest in that life, even where the policy was obtained for just such a purpose.

This litigation involves several insurance policies obtained by decedent Arthur Kramer, a prominent New York attorney, on his own life, allegedly with the intent of immediately assigning the beneficial interests to investors who lacked an insurable interest in his life. In May 2008, Arthur's widow, plaintiff Alice Kramer, as personal representative of her husband's estate, filed an amended complaint in the United States District Court for the Southern District of New York seeking to have the death benefits from these insurance policies paid to her. She alleges that these policies, which collectively provide some \$56,200,000 in coverage, violate New York's insurable interest rule because her husband obtained them without the intent of providing insurance for himself or anyone with an insurable interest in his life.

As alleged in the plaintiff's complaint, defendant Steven Lockwood, the principal of Lockwood Pension Services, Inc. **\*546** Lockwood Pension), approached Arthur, presumably a sophisticated investor, about participating in a “stranger-owned life insurance” (SOLI or STOLI) scheme as early as 2003. <sup>FN1</sup> They commenced such a scheme in June 2005, when Arthur established the first of two insurance trusts (the June trust) and named two of his adult children, Andrew and Rebecca Kramer, as beneficiaries. A present Lockwood Pension employee was named as trustee, succeeded by defendant Jonathan Berck. In June and July 2005, defendant Transamerica Occidental Life Insurance Co. funded the trust with one or more insurance policies with a

15 N.Y.3d 539, 940 N.E.2d 535, 914 N.Y.S.2d 709, 2010 N.Y. Slip Op. 08376  
 (Cite as: 15 N.Y.3d 539, 940 N.E.2d 535, 914 N.Y.S.2d 709)

total death benefit of approximately \$18,200,000. Andrew and Rebecca then assigned their beneficial interests in the trust to a stranger investor, defendant Tall Tree Advisors, Inc. (Tall Tree). In 2007, Berck, as trustee, sold the ownership interests in the policies to a nonparty purchaser.

**FN1.** All facts here are drawn from allegations in the parties' complaints, and are discussed in greater detail in the District Court opinion (see *Kramer v. Lockwood Pension Servs., Inc.*, 653 F.Supp.2d 354 [S.D.N.Y.2009]).

Arthur established a second trust in August 2005 (the August trust) and named a third adult child, Liza **Kramer**, as beneficiary. Hudson United Bank (Hudson) was named trustee,<sup>FN2</sup> also succeeded by Berck. In July 2005, defendant **Phoenix** Life Insurance Co. ( **Phoenix**) issued three insurance policies to fund the August trust, with a total death benefit of \$28,000,000, and Liza likewise assigned her interest to Tall Tree. In November 2005, defendant Lincoln Life & Annuity Co. of New York (Lincoln) also issued a policy to the August trust with a death benefit of \$10,000,000, and Liza assigned her interest to another stranger investor, defendant Life Products Clearing, LLC (Life Products). Intervenor Lifemark alleges that it purchased a **Phoenix** policy from the August trust in August 2007, just over two years after its issuance. Allegedly both trust agreements were prepared by counsel for Lockwood Pension, neither Arthur **Kramer** nor his children ever paid premiums on the policies, and the **Kramer** children were never "true beneficiaries" of the trusts after the policies were issued. **Phoenix** and Lincoln allege that Lockwood served as broker pursuant to an "Independent Producer Contract" he had with **Phoenix** and a "Broker Agreement" he had with Lincoln.

**FN2.** Lincoln Life & Annuity Co. of New York alleges that, in January 2006, Hudson was acquired by and merged with TD Bank, N.A.

**\*\*\*712 \*\*538** Following Arthur's death in January 2008, Alice refused to turn over copies of the death certificate to investors holding **\*547** beneficial interests in the policies. She filed this action alleging that these policies violated New York's insurable interest rule and so should be paid to her, as the representative of the decedent's estate. Defendants are the insurance companies that issued the policies, trustees, and various insurance brokers/investors. They filed counterclaims, cross claims, and third-party complaints. As relevant here, Berck, as trustee, and Life Products filed nearly identical answers seeking to have the proceeds of the Lincoln policy awarded to them. Intervenor Lifemark, claiming to be a good faith purchaser for value, seeks to have the Phoenix policy proceeds paid to it. Phoenix and Lincoln brought claims against Lockwood for breach of contract and also seek a declaratory judgment declaring that the policies are void and that they are not required to pay policy proceeds to anyone.

District Court granted motions to dismiss many of the parties' claims, but denied Lockwood's motion to dismiss the insurers' claims against him. Relying primarily on District Court precedent, the court stated that, according to the alleged facts:

"Lockwood breached provisions of the New York Insurance Law in that he caused to be procured directly or through assignment or other means, a contract of insurance upon the life of the decedent [Kramer] for the benefit of strangers who did not have an insurable interest in his life at the time the policy was obtained" (*Kramer*, 653 F.Supp.2d at 388 [internal quotation marks omitted]).

The court also permitted Alice, Life Products, and Berck's declaratory judgment claims, counterclaims, and cross claims to go forward.<sup>FN3</sup>

**FN3.** Other claims that survived the District Court order include Life Products and Berck's counterclaims against Alice, in the alternative, for misrepresentation/breach of

warranty; Life Products' third-party claims against Liza for breach of express warranty and breach of contract; and Life Products and Berck's cross claims against Lincoln for breach of contract.

Notably, District Court determined that the insurers could not attempt to void the policies, as they had been issued over two years earlier and so are incontestible (see *Insurance Law* § 3203[a][3]; *New England Mut. Life Ins. Co. v. Caruso*, 73 N.Y.2d 74, 538 N.Y.S.2d 217, 535 N.E.2d 270 [1989] ). As a result, it dismissed the insurers' counterclaims and cross claims for, among other things, fraud, fraudulent concealment, aiding and/or abetting fraud, and for a declaratory judgment.

District Court certified its order to allow for an interlocutory appeal to the Second Circuit pursuant to 28 U.S.C. § 1292(b), noting that “there is indeed substantial ground for difference of \*548 opinion on the application of New York Insurance Law to SOLI arrangements of this type” (653 F.Supp.2d at 398), and that “[n]umerous claims in this suit, including but not limited to the initial Declaratory Judgment action by Plaintiff, turn on the interpretation of” *Insurance Law* § 3205 ( *id.*). The Second Circuit granted Lifemark's petition for leave to appeal District Court's interlocutory order, and certified the question at issue to us.<sup>FN4</sup>

**FN4.** The Second Circuit denied Phoenix and Lincoln's petitions seeking to appeal District Court's order “because an immediate appeal concerning the issues presented therein is unwarranted.” Nonetheless, the insurers urge us to expand the scope of the certified question and consider whether District Court properly dismissed their claims.

We have considered Phoenix and Lincoln's arguments relating to the incon-

testability issue, but decline their request to expand the scope of the certified question. Thus, we are denying Alice and Lifemark's motions in this Court to strike the portions of the insurers' briefs addressing whether the incontestability rule should apply here ( 15 N.Y.3d 901, 912 N.Y.S.2d 569, 938 N.E.2d 1003 15 N.Y.3d 901, 912 N.Y.S.2d 569, 938 N.E.2d 1004 [2010] [decided today] ).

**\*\*\*713 \*\*539** New York's insurable interest requirement is codified in *Insurance Law* § 3205 (b). *Section* 3205(b)(1) addresses individuals obtaining life insurance on their own lives:

“Any person of lawful age may on his own initiative procure or effect a contract of insurance upon his own person for the benefit of any person, firm, association or corporation. Nothing herein shall be deemed to prohibit the immediate transfer or assignment of a contract so procured or effectuated.”

*Section* 3205(b)(2) addresses a person's ability to obtain insurance on another's life and requires, in that circumstance, that the policy beneficiary be either the insured himself or someone with an insurable interest in his life:

“No person shall procure or cause to be procured, directly or by assignment or otherwise any contract of insurance upon the person of another unless the benefits under such contract are payable to the person insured or his personal representatives, or to a person having, at the time when such contract is made, an insurable interest in the person insured.”

An insurable interest is defined as, “in the case of persons closely related by blood or by law, a substantial interest engendered by love and affection” or, for others, a “lawful and substantial economic interest in the continued life, health or \*549 bodily safety of the person insured” (*Insurance Law* § 3205[a][1][A], [B] ).<sup>FN5</sup>



**FN5.** In 2009, the Legislature added several new provisions to the Insurance Law regulating permissible “life settlement contracts,” i.e. agreements by which compensation is paid for

“the assignment, transfer, sale, release, devise or bequest of any portion of:

“(A) the death benefit;

“(B) the ownership of the policy; or

“(C) any beneficial interest in the policy, or in a trust ... that owns the policy” (*see Insurance Law § 7802*[k][1]).

In addition to regulating the life settlement industry (*see Insurance Law art 78*), this new law prohibits “stranger-originated life insurance,” defined as

“any act, practice or arrangement, at or prior to policy issuance, to initiate or facilitate the issuance of a policy for the intended benefit of a person who, at the time of policy origination, has no insurable interest in the life of the insured under the laws of this state” (*Insurance Law § 7815*[a]).

It also prohibits anyone from entering into a valid life settlement contract for two years following the issuance of a policy, with some exceptions (*see Insurance Law § 7813*[j][1]). Because these provisions did not go into effect until May 18, 2010, they do not govern this appeal.

The insurable interest requirement at common law was designed to distinguish an insurance contract from a wager on someone's life (*see Ruse v. Mutual Benefit Life Ins. Co.*, 23 N.Y. 516, 523 [1861] [“A policy, obtained by a party who has no interest in the subject of insurance, is a mere wager policy”]). From the first, an insurable interest was

required only where a policy was “obtained by one person for his own benefit upon the life of another” (*id.*). This basic distinction between policies obtained on the life of another and those obtained on one's own life is reflected in the twin provisions of *section 3205*(b)(1) and (2). As we have explained:

“When one insures his or her own life, the wagering aspect is overridden by the recognized social utility of the contract as an investment to benefit others. When a third party insures another's life, however, the contract does not have **\*\*540\*\*\*714** the same manifest utility and assumes more speculative characteristics which may subject it to the same general condemnation as wagers” (*Caruso*, 73 N.Y.2d at 77-78, 538 N.Y.S.2d 217, 535 N.E.2d 270).

[2] Plaintiff and the insurers urge us to find that an individual who procures insurance on his own life with the intent of immediately assigning the policy to one without an insurable interest is subject to the insurable interest requirement articulated **\*550** in *section 3205*(b)(2), despite the fact that *section 3205*(b)(1) contains no such requirement. They make three basic arguments: (1) that a policy obtained with the intent to assign it to a party lacking an insurable interest violates *section 3205*(b)(2); (2) that this scenario is precluded by a common-law rule that an insured could only assign a policy to one without an insurable interest if the policy was obtained “in good faith” compliance with the insurable interest rule, not as a means of circumventing it; and (3) that one who obtains insurance on one's own life in accordance with a prior arrangement with a third party, as alleged here, does not act “on his own initiative” within the meaning of the statute. In response, Lifemark, Life Products, Berck, Lockwood, and Lockwood Pension argue that the language of *section 3205*(b)(1) confers great freedom on an insured in assigning life insurance benefits, including the freedom to obtain insurance for any reason and to immediately assign a policy to an investor with no insurable interest, and that this freedom cannot be reconciled

with any older common-law “good faith” limitation.

[3][4] The “starting point” for discerning statutory meaning is, of course, the language of the statute itself (*see Roberts v. Tishman Speyer Props., L.P.*, 13 N.Y.3d 270, 286, 890 N.Y.S.2d 388, 918 N.E.2d 900 [2009] ). “[W]here the language of a statute is clear and unambiguous, courts must give effect to its plain meaning” ( *Matter of Crucible Materials Corp. v. New York Power Auth.*, 13 N.Y.3d 223, 229, 889 N.Y.S.2d 517, 918 N.E.2d 107 [2009] [internal quotation marks omitted] ).

Here, section 3205(b)(1) clearly provides that, so long as the insured is “of lawful age” and acts “on his own initiative,” he can “procure or effect a contract of insurance upon his own person for the benefit of any person, firm, association or corporation.” This language is unambiguous and not limited by the statutory text. It thus codifies the common-law rule that an insured has total discretion in naming a policy beneficiary (*see Olmsted v. Keyes*, 85 N.Y. 593 [1881] ). Our lower courts have long held that, under section 3205(b), “[w]here the deceased effects the insurance upon her own life, it is well-established law that she can designate any beneficiary she desires without regard to relationship or consanguinity” (*Corder v. Prudential Ins. Co.*, 42 Misc.2d 423, 424, 248 N.Y.S.2d 265 [Sup. Ct., Erie County 1964]; *see also Gibson v. Travelers Ins. Co.*, 183 Misc. 678, 50 N.Y.S.2d 519 [Sup. Ct., N.Y. County 1944] ).

[5] It is equally plain that a contract “so procured or effectuated” may be “immediate[ly] transfer[red] or assign[ed]” (*Insurance Law § 3205(b)(1)* ). The provision does not require the \*551 assignee to have an insurable interest and, given the insured's power to name any beneficiary, such restriction on assignment would serve no purpose. This freedom of assignment is not limited by section 3205(b)(2), which addresses procurement of an insurance policy on another's life, either “directly or by assignment,” because section 3205(b)(2) requires an insurable interest only “at the time when

such contract is made,” that is, when such insurance is initially procured. \*\*541 \*\*\*715 The statute therefore incorporates the common-law rule that a policy valid at the time of procurement may be assigned to one without an insurable interest in the insured's life and, relatedly, no insurable interest is required when one holds a policy on another's life, so long as the policy was “valid in its inception” ( *Olmsted*, 85 N.Y. at 598). As one appellate court has summarized, “*Insurance Law § 3205(b)(1)* permits any person of lawful age who has procured a contract of insurance upon his or her own life to immediately transfer or assign the contract, and does not require the assignee to have an insurable interest” (*Hota v. Camaj*, 299 A.D.2d 453, 453, 750 N.Y.S.2d 119 [2d Dept.2002] ).

There is simply no support in the statute for plaintiff and the insurers' argument that a policy obtained by the insured with the intent of immediate assignment to a stranger is invalid. The statutory text contains no intent requirement; it does not attempt to prescribe the insured's motivations. To the contrary, it explicitly allows for “immediate transfer or assignment” (*Insurance Law § 3205(b)(1)* ). This phrase evidently anticipates that an insured might obtain a policy with the intent of assigning it, since one who “immediately” assigns a policy likely intends to assign it at the time of procurement.

[6] The statutory mandate that a policy must be obtained on an insured's “own initiative” requires that the decision to obtain life insurance be knowing, voluntary, and actually initiated by the insured. In common parlance, to act on “one's own initiative” means to act “at one's own discretion: independently of outside influence or control” (*Merriam-Webster's Collegiate Dictionary* 602 [10th ed. 1996] ). The key point is that the policy must be obtained at the insured's discretion. As the dissent acknowledges, common sense dictates that some outside influence is acceptable—advice from a broker or pension planner, for example. The notion of obtaining insurance and the details of the insur-

ance contract need not spring exclusively from the mind of the insured. Rather, the insured's decision must be free from nefarious influence or coercion.

\*552 Contrary to the dissent's view, the initiative requirement, without more, does not prohibit an insured from obtaining a policy pursuant to a non-coercive arrangement with an investor (*see* dissenting op. at 558, 914 N.Y.S.2d at 719-20, 940 N.E.2d at 545-46). Under the dissent's interpretation, a sophisticated party who approaches an investor about such an arrangement, drafts necessary documents, procures insurance on his own life, and assigns it for compensation is not acting "on his own initiative." The language of the statute simply does not support such a reading.

[7] Further, the insurable interest requirement of [section 3205\(b\)\(2\)](#) does not alter our reading of [section 3205\(b\)\(1\)](#) because it does not apply when an insured freely obtains insurance on his own life. Rather, it requires that when a person "procure[s] or cause[s] to be procured, directly or by assignment or otherwise," an insurance policy on another's life, the policy benefits must run, "at the time when such contract is made," to the insured or one with an insurable interest in the insured's life ([Insurance Law § 3205 \[b\]\[2\]](#)). Where an insured, "on his own initiative," obtains insurance on his or her own life, the validity of the policy at its inception is instead governed by [section 3205\(b\)\(1\)](#).

Our reading of the statutory language is buttressed by the legislative history of [section 3205\(b\)](#). A forerunner to the current provision appeared in the 1939 recodification of the Insurance Law as a single paragraph (L. 1939, ch. 882, adding Insurance\*\*542 \*\*\*716 Law, art VII, § 146[1] ), <sup>FN6</sup> and a 1984 recodification broke that single paragraph into the two provisions we have today. The sentence "[n]othing herein shall be deemed to prohibit the immediate transfer or assignment of a contract so procured or effectuated," however, was not added until 1991. It was prompted by a United States Internal Revenue Service private letter ruling suggesting that if a person obtained an insurance

policy with the intent of transferring it to a charitable organization\*553 lacking an insurable interest in his life, the transaction would violate [section 3205\(b\)\(2\)](#) (*see* Mem. of Assemblyman Lasher, Bill Jacket, L. 1991, ch. 334, at 6, reprinted in 1991 N.Y. Legis. Ann., at 179; IRS [Private Letter Ruling \[PLR\] 9110016 \[Mar. 8, 1991\]](#) ). The legislative aim was to "correct [this] erroneous interpretation" (Mem. of Assemblyman Lasher, Bill Jacket, L. 1991, ch. 334, at 6). Thus, it not only added, in terms not limited to charitable organizations, that a policy may be "immediate [ly] transfer[red] or assign[ed]" ([Insurance Law § 3205\[b\]\[1\]](#)), but it did so to clarify the legislative understanding that a policy might be assigned regardless of the insured's intent in procuring it.

FN6. The 1939 statute read:

"Any person of lawful age may on his own initiative procure or effect a contract of insurance upon his own person for the benefit of any person, firm, association or corporation, but no person shall procure or cause to be procured, directly or by assignment or otherwise any contract of insurance upon the person of another unless the benefits under such contract are payable to the person insured or ... to a person having, at the time when such contract is made, an insurable interest in the person insured" (L. 1939, ch. 882, adding [Insurance Law § 146\[1\]](#) ).

In light of the overwhelming textual and historical evidence that the Legislature intended to allow the immediate assignment of a policy by an insured to one lacking an insurable interest, we are not persuaded by plaintiff and the insurers' argument that [section 3205\(b\)](#) is limited by the common-law requirement that an insured cannot obtain a life insurance policy with the intent of circumventing the insurable interest rule by immediately assigning it to a third party (*see* [Steinback v. Diepenbrock](#), 158 N.Y. 24, 30-31, 52 N.E. 662 [1899] ). To the extent



that there is any conflict, the common law has been modified by unambiguous statutory language. We note further that if our Legislature had intended to impose such a limitation, it could easily have done so. The Legislature has been very active in this area, most recently in its redrafting of article 78 of the Insurance Law.

Finally, we recognize the importance of the insurable interest doctrine in differentiating between insurance policies and mere wagers (*see Caruso*, 73 N.Y.2d at 77-78, 538 N.Y.S.2d 217, 535 N.E.2d 270), and that there is some tension between the law's distaste for wager policies and its sanctioning an insured's procurement of a policy on his or her own life for the purpose of selling it. It is not our role, however, to engraft an intent or good faith requirement onto a statute that so manifestly permits an insured to immediately and freely assign such a policy.

Accordingly, the certified question should be answered in the negative.

SMITH, J. (dissenting).

I would answer the certified question with a qualified yes: My view of New York law is that where, as in this case, an insured purchases a policy on his own life for no other purpose than to facilitate a wager by someone with no insurable interest, the transaction is unlawful.

**\*\*\*717 \*554 \*\*543 I**

“Stranger-originated life insurance” is a new name for an old idea. Transactions not basically different from the one before us have been known, and condemned, by courts for more than a hundred years.

In 1872, a young man named Henry Crosser took out a policy on his own life. On the same day, Crosser entered a contract with something called the Scioto Trust Association, in which Crosser agreed to assign the policy to Scioto, and Scioto agreed to pay the premiums on it. It was agreed that at Crosser's death, Scioto would get 90% of the in-

surance proceeds. When Crosser died the following year, his administrator sued Scioto, claiming all the proceeds, and the United States Supreme Court, applying pre-*Erie* federal common law (*see Erie R. Co. v. Tompkins*, 304 U.S. 64, 58 S.Ct. 817, 82 L.Ed. 1188 [1938] ), held the Crosser-Scioto contract invalid. The Court said that what it called “wager policies” were “independently of any statute on the subject, condemned, as being against public policy” (*Warnock v. Davis*, 104 U.S. 775, 779, 26 L.Ed. 924 [1882] ).

*Warnock* also stated a broader rule: “The assignment of a policy to a party not having an insurable interest is as objectionable as the taking out of a policy in his name” (104 U.S. at 779). That rule was too broad. New York, as the *Warnock* court recognized, had already rejected it (*see id.* at 781-782, citing *Saint John v. American Mut. Life Ins. Co.*, 13 N.Y. 31 [1855] ), and a few decades later the United States Supreme Court rejected it also (*Grigsby v. Russell*, 222 U.S. 149, 32 S.Ct. 58, 56 L.Ed. 133 [1911] ). In *Grigsby*, Justice Holmes explained that a contract taken out by a third party with no insurable interest in the insured's life is generally more problematic than an assignment by the insured to such a person:

“A contract of insurance upon a life in which the insured has no interest is a pure wager that gives the insured a sinister counter interest in having the life come to an end....

“But when the question arises upon an assignment, it is assumed that the objection to the insurance as a wager is out of the case.... The danger that might arise from a general license to all to insure whom they like does not exist. Obviously it is a very different thing from granting such a general license, \*555 to allow the holder of a valid insurance upon his own life to transfer it to one whom he, the party most concerned, is not afraid to trust” (222 U.S. at 154-155, 32 S.Ct. 58).

*Grigsby* thus established the general rule, consistent with the New York common law of that day

15 N.Y.3d 539, 940 N.E.2d 535, 914 N.Y.S.2d 709, 2010 N.Y. Slip Op. 08376  
 (Cite as: 15 N.Y.3d 539, 940 N.E.2d 535, 914 N.Y.S.2d 709)

and with our current statutory law ([Insurance Law § 3205\[b\]](#) ), that while a third party without an insurable interest may not purchase a life insurance policy, an insured may do so and assign it to the third party, whether the third party has an insurable interest or not. That is the rule the majority applies here.

But this rule of free assignability has always had an exception—an exception for cases like [Warnock](#), and like this case, where the insured, at the moment he acquires the policy, is in substance acting for a third party who wants to bet on the insured's death. Justice Holmes explained the exception in [Grigsby](#), and thus distinguished [Warnock](#), but did not overrule its narrow holding:

“[C]ases in which a person having an interest lends himself to one without any, as a cloak to what is, in its inception, a wager, have no similarity to those where an honest contract is sold in good faith ...

\*\*\*718 \*\*544 “[ [Warnock v. Davis](#) ] was one of the type just referred to, the policy having been taken out for the purpose of allowing a stranger association to pay the premiums and receive the greater part of the benefit, and having been assigned to it at once.” ( [222 U.S. at 156, 32 S.Ct. 58.](#))

There are good reasons why the common law, as reflected in both [Warnock](#) and [Grigsby](#), invalidated stranger-originated life insurance. Even if we ignore the possibility that the owner of the policy will be tempted to murder the insured, this kind of “insurance” has nothing to be said for it. It exists only to enable a bettor with superior knowledge of the insured's health to pick an insurance company's pocket.

In a sense, of course, all insurance is a bet, but for most of us who buy life insurance it is a bet we are happy to lose. We recognize that the insurance company is more likely than not to make a profit on the policy, receiving more in premiums than it will

ever pay out in proceeds, and that is the result we hope for; we pay the premiums in order to protect against the risk that we will die sooner than expected. But stranger-originated life insurance does not protect against a risk; it does not make sense \*556 for the purchaser if it is expected to be profitable for the insurance company. The only reason to buy such a policy is a belief that the insured's life expectancy is less than what the insurance company thinks it is. Thus, we may be confident that the Scioto Trust Association, which acquired a policy on the life of 27-year-old Henry Crosser, was not surprised when Crosser died before he was 30. And we may be equally confident that the purchasers in this case thought, probably with good reason, that they knew something about Arthur Kramer's health that the insurance companies did not know.

When [Grigsby](#) was decided, New York common law had anticipated the federal common law, adopting not only the rule of [Grigsby](#)—that life insurance policies are, in general, freely assignable—but also the exception recognized in [Grigsby](#)—that the assignment cannot be used as a “cloak to what is, in its inception, a wager.” In [Steinback v. Diepenbrock](#), [158 N.Y. 24, 31, 52 N.E. 662 \(1899\)](#), answering an objection to the rule of free assignability, we observed:

“[I]t is said that if the payee of a policy be allowed to assign it, a safe and convenient method is provided by which a wagering contract can be safely made. The insured, instead of taking out a policy payable to a person having no insurable interest in his life, can take it out to himself and at once assign it to such person. But such an attempt would not prove successful, for a policy issued and assigned, under such circumstances, would be none the less a wagering policy because of the form of it. The intention of the parties procuring the policy would determine its character, which the courts would unhesitatingly declare in accordance with the facts, reading the policy and the assignment together, as forming part of one transaction.”

15 N.Y.3d 539, 940 N.E.2d 535, 914 N.Y.S.2d 709, 2010 N.Y. Slip Op. 08376  
(Cite as: 15 N.Y.3d 539, 940 N.E.2d 535, 914 N.Y.S.2d 709)

Under New York common law, therefore, the purchasers of stranger-originated life insurance could not prevail in a case like this: the law would look through the form of the transaction, and “[t]he intention of the parties procuring the policy would determine its character.” It hardly seems open to doubt, on the facts before us, that the intention of the purchasers here was to bet on Arthur Kramer's death, and that Kramer's intention was to be compensated for helping them do so.

**\*\*\*719 \*557 \*\*545 II**

The majority holds, in effect, that [Insurance Law § 3205\(b\)](#) has displaced the common law, and eliminated the exception recognized in *Grigsby* and *Steinback* to the rule of free assignability. I think this is an incorrect reading of the statute. I see no reason to believe the Legislature ever intended to abolish the anti-wagering rule.

While statutes relating to the insurable interest requirement in New York date at least to 1892 (L. 1892, ch. 690, adding [Insurance Law § 55](#)), it is enough for present purposes to go back to 1984, when [Insurance Law § 3205](#) (very similar to a predecessor statute, [Insurance Law § 146](#)) was enacted, containing the following language:

“(b)(1) Any person of lawful age may on his own initiative procure or effect a contract of insurance upon his own person for the benefit of any person, firm, association or corporation.

“(2) No person shall procure or cause to be procured, directly or by assignment or otherwise any contract of insurance upon the person of another unless the benefits under such contract are payable to the person insured or his personal representatives, or to a person having, at the time when such contract is made, an insurable interest in the person insured.”

Thus the 1984 version of the statute protected the insured's right to buy a policy and name any beneficiary he or she liked, but otherwise prohibited life insurance where the beneficiary had no insur-

able interest. It did not specifically address the question of an assignment by the insured to a person lacking an insurable interest; it did not restate the long-standing common-law rule that, in general, life insurance contracts were freely assignable, even to such assignees.

This omission became a problem in 1991, when the United States Internal Revenue Service ruled that a plan to procure a policy on one's life with the intent to transfer the policy immediately to a charity would violate [section 3205\(b\)\(2\)](#), so that any such assignment could not be treated as a charitable gift for tax purposes (*see* [IRS Private Letter Ruling \[PLR\] 9110016 \[Mar. 8, 1991\]](#) ). The Legislature acted promptly to correct this “erroneous interpretation” of the New York Insurance Law (Mem. of Assemblyman Lasher in Support of N.Y. Assembly Bill A8586, Bill Jacket, L. 1991, ch. 334, at 6, reprinted in 1991 N.Y. [\\*558](#) Legis. Ann., at 179). It added a second sentence to [Insurance Law § 3205 \(b\)\(1\)](#), so that that paragraph now reads:

“Any person of lawful age may on his own initiative procure or effect a contract of insurance upon his own person for the benefit of any person, firm, association or corporation. Nothing herein shall be deemed to prohibit the immediate transfer or assignment of a contract so procured or effectuated.”

The 1991 amendment gave statutory form to the long-established New York rule that life insurance contracts may be freely assigned, even to someone without an insurable interest. But there was also, as I have explained, a long-established exception to the rule: Assignability could not be used to cloak a third-party wagering transaction. I see no reason to think that the Legislature, in codifying the general rule, meant to abolish the exception. The majority opinion offers neither any reason for the Legislature to consider abolishing it, nor any evidence that the Legislature thought it was doing so. Indeed, nothing in the history of the statute suggests that the Legislature intended to alter the common law of insurable interest in any way: the spon-

15 N.Y.3d 539, 940 N.E.2d 535, 914 N.Y.S.2d 709, 2010 N.Y. Slip Op. 08376  
(Cite as: 15 N.Y.3d 539, 940 N.E.2d 535, 914 N.Y.S.2d 709)

sor's memorandum says its purpose was to "restate and clarify" it (*id.*).

\*\*\*720 \*\*546 As I read the 1991 amendment, it codified not only the free assignability rule, but also the anti-wagering exception to it—although I admit it could have expressed the exception much more clearly. The new second sentence of [Insurance Law § 3205\(b\)\(1\)](#) refers, in the words "so procured or effectuated," to the words of the first sentence, which says that a person "may on his own initiative procure or effect a contract of insurance." "On his own initiative" is a rather mysterious phrase, which can hardly be taken literally. Life insurance does not become invalid because its purchase was initiated (in the sense of being proposed or suggested) by the insured's spouse or an insurance agent. Rather, I see in the words "on his own initiative" an echo of the rule recognized in *Steinback* and *Grigsby*—that an insured may not, in procuring a policy, act as an agent for a third-party gambler without an insurable interest. So read, [Insurance Law § 3205\(b\)\(1\)](#) is completely consistent with the preexisting common law of New York, and with the wise public policy underlying the common law.

The majority today rejects this analysis, and holds in substance that [Insurance Law § 3205\(b\)](#) enacts the general rule \*559 of free assignability, while abolishing the "cloak for a wager" exception. For the reasons I have explained, I think this holding is unnecessary and unfortunate. I agree with the majority that there may be cases where a policy can be valid, even though the insured bought the policy intending to assign it to someone (perhaps a charity, or the insured's domestic partner) without an insurable interest in the insured's life. Thus, I would not answer with an unqualified yes the Second Circuit's question whether an insured must have intended to "provide insurance protection for a person with an insurable interest." But I think the answer should be yes when the question is limited to a case, like this one, in which the parties attempted the kind of wagering transaction forbidden by the

common law.

The majority's negative answer to the Second Circuit's question, though I think it is wrong, may be of limited importance. Any harm done may have already been repaired by the 2009 enactment of a statutory prohibition on stranger-originated life insurance (*see* majority op. at 549 n. 5, 914 N.Y.S.2d at 713, 940 N.E.2d at 539). The new statute may create its own problems; insurable interest rules, as our opinions in this case surely demonstrate, are tricky to handle. But I view the new statute as an attempt to implement what I think has always been the public policy of New York to condemn wagers on the early death of an insured.

Chief Judge [LIPPMAN](#) and Judges [GRAFFEO](#), [READ](#) and [JONES](#) concur with Judge [CIPARICK](#); Judge [SMITH](#) dissents in a separate opinion in which Judge [PIGOTT](#) concurs.

Following certification of a question by the United States Court of Appeals for the Second Circuit and acceptance of the question by this Court pursuant to section 500.27 of the Rules of Practice of the New York State Court of Appeals ([22 NYCRR 500.27](#)), and after hearing argument by counsel for the parties and consideration of the briefs and the record submitted, certified question answered in the negative.

N.Y.,2010.

Kramer v. Phoenix Life Ins. Co.

15 N.Y.3d 539, 940 N.E.2d 535, 914 N.Y.S.2d 709,  
2010 N.Y. Slip Op. 08376

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